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negotiating the best terms for both parties involved. “The Secret of Selling Anything” is a compilation of two unpublished manuscripts: “The Secret of Success” and “Selling is Easy”. It was written by Harry Browne in 1966 and 1969.

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professionals, housewives and students as participants in the American consumer society, and it emphasized the economic power of this demographic community.

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The Secret of Selling the Negro is a 1954 film financed by Johnson Publishing Company, the publisher of Ebony magazine, to encourage advertisers to promote their products and services in the African-American media.

The Secret of Selling the Negro - Wikipedia

The Secrets of Selling, 2nd edition covers all the key areas in a concise and snappy style and is easy to navigate - essential features for the time pressured modern sales professional. It covers the full range of situations that sales people at all levels will encounter, from how to size up your prospective client quickly, to the best time to mention your price.

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